

faces of WORKNET

JOB SEEKER SUCCESS STORIES

SUMMER
2013



Mary Maloney

In 2011, Ms. Mary Maloney was invited to become a member of Transitioning Executives Network (TEN). Through TEN, Mary received an introduction to Care Monitoring 2000 (CM2000), a global software company headquartered in the United Kingdom that specializes in home health care visit verification via its patented telephony solutions.

In her discussions with CM2000 about a GM/CEO of North America role they agreed that, as a first step, Mary would serve as a management consultant (business growth strategist) to lead a market research study and formulate a gap analysis. After successfully delivering recommendations and a business plan based on these important assignments in the Southeast market, Mary was permanently hired as the CEO, North America for Care Monitoring 2000 LLC.

Since then, CM2000 as an employer, has utilized WorkNet's Professional Division in recruiting for and hiring three newly created positions for the CM2000 LLC based in the North American headquarters located in Clearwater.

"Thanks to the WorkNet professional services team, CM2000 LLC has been able to source and hire top talent without incurring recruitment fees," says Ms. Maloney. "Also, through WorkNet, we have been able to leverage the On the Job Training (OJT) grant for Pinellas-based companies. This has certainly made a quantifiable impact and we are most grateful to Carolann Mannix and her team for their efforts on our behalf."

Paul Brown

Mr. Paul Brown came to WorkNet after being laid off for 10 months from his job as Transport Supervisor. Due to a decline in the industry, he could not obtain employment and did not have the skills in a demand occupation.

After discussing his options with a WorkNet WIA Career Counselor, Mr. Brown decided to take this opportunity to go to school to gain skills that would ultimately lead him to becoming self-sufficient. Two months after earning a certificate in Medical Billing and Coding with a 4.0 overall GPA, Mr. Brown obtained full time employment as a Medical Biller and Coder. His job responsibilities include retrieving patient medical records for medical personnel, protecting the security of medical records, reviewing record accuracy, and verifying billing data.

“I am very thankful for the assistance I was offered at WorkNet Pinellas” said Mr. Brown. “Without their assistance, I would not be qualified to work in the medical field.”

Beth Clark

When Ms. Beth Clark was laid off she attended many of WorkNet’s no cost events including Job Clubs, the Pinellas Professional Network, workshops, job fairs, and on-site recruitments.

Carolina Lora, Business Services Recruiter in WorkNet’s Professional Division, referred Ms. Clark to an on-site recruitment for Universal Health Care where she was hired and worked until the company recently closed. After the closing, Carolina referred Beth to her current employer, a special needs trust company, where she now works as a Case Manager.

Ms. Clark commented that “by attending the Job Club in Clearwater, I gained the skills needed for job interviews and made contacts, as well as friends. I would have been lost without that support. Carolina’s LinkedIn® workshops taught me how to put my profile out there and make contacts that will be useful for years to come. The job fairs allowed me to see what my choices were and gave me confidence to pursue a position suited to my abilities. I think this is a wonderful program and everyone, from the volunteers to the staff, made me feel important and useful. Thank you.”

Jonathan Bettenhausen

Jonathan Bettenhausen, a military veteran, came to WorkNet for job search assistance. He had a job but was not provided very many hours and applied to various companies, however, he never received a call back for an interview.

Mr. Bettenhausen’s resume did not showcase his skills and experience. Natalija Dolsak, a WorkNet Business Services Recruiter, worked with Jonathan to develop a polished resume, prepared him with interview tips, and provided referrals to companies that were hiring. Fourteen days after walking through WorkNet’s doors, Mr. Bettenhausen accepted a full time position.

“If you want to succeed, persistence and drive are key; persistence to keep at it and drive to go places in life. Thank you to WorkNet and Natalija for your patience and helping me” stated Mr. Bettenhausen.

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